

THEOFANIA GKIVALOU

ARCHITECT-VISUAL MERCHANDISER &
WINDOW DRESSER



CONTACT



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1985-02-27



ABOUT ME

A dynamic and determine person with excellent communication and time management skills with ability to present final ideas to executive. A confident and highly organised professional personality with great experience in demanding work places with always achieving the highest standard possible at any given.



EXPERIENCES

01

Fashion Designer-Owner 2020-Present

11 NOTS
-NEOTERIC ODE TO SIMPLICITY-

- In 2020 I created the brand 11 Nots. It was the "marriage" of two arts. Architecture and Fashion. UKIYO, It was a collection of limited clothing, designed based on architecture. With intense points of geometry and minimalism.

02

Visual Merchandiser-Window Dresser 2015-Present

MANGO STORES

- Defining, designing, implementing and merchandising strategy.
- Update the new collection for better sales.
- Conduct weekly sales, reports, identify and analysis top selling and slow sale items.
- Monitor costs and execute weekly promotion strategies.
- Produce window displays, interior displays, floor plans and special promotions.
- Creating appealing and eye-catching visual displays and ambiances.
- Motivate and inspire associates to achieve sales goals and uphold brand standards.
- Partner with the store team to keep them up to date with new garments and collections updates and to ensure sales floor and window promotional and marketing signage is up to date and accurate.

03

Manager **08/2014–06/2015**

OPENMIND TATTOO STUDIO

- Organise teams weekly schedules.
- Book international tattoo artists for guest appearances.
- Social media director.
- Order tattoo equipment.

04

Architect **01/2012–07/2014**

CONSTRUCTION COMPANY

- Lead and develop projects from early concept through design development.
- Prepare drawings, specifications, and construction documents.
- Design and document commercial and industrial building projects.
- Consult with clients to determine their requirements.
- Coordinate preliminary architectural studies for major new structures and alterations to existing structures and site development.
- Organize and manage permit documents.
- Work with teams across business lines, in remote locations, and coordinate with subcontractors.

05

Professor **02/2011–02/2012**

"ARCHITECTONICA FOUNDATION"

- Prepare students for entry level courses and University entry.
- Architectural lectures and presentations for students.

06

Student-Team Leader of construction. **09/2007–12/2010**

MANCHESTER UNIVERSITY

- Effectively lead, manage, motivate and develop employees in project management, communication and stakeholder engagement.
- Ability to read and interpret construction plans.
- Calculate quantities of materials for projects.
- Lead the carrying out of work duties under limited direction, reporting key phases of pre-construction management to key internal stakeholders.

06

Visual Merchandiser–Window Dresser **06/2006–06/2007**

NEW CULT STORES

- Assembling or dismantling visual displays in store and windows.
- Configuration of the shop window with my own themes.
- Meetings with business, sales managers and retail managers to discuss sales strategies.



EDUCATION

- 2009/09-2012/06 : **BA(HONS) IN ARCHITECTURE** , Kingston University of London.
- 2008/09-2009/06 : **FOUNDATION YEAR IN ART AND DESIGN**,Manchester University,United Kingdom.
- 2005/09-2006/06 : **DEGREE IN ART AND DESIGN** ,Greek-British College,Athens.
- 2004/09-2005/06 : **DEGREE IN INTERIOR DESIGN**, BS.College of Athens.
- 2001/09-2003/06 : **3 HIGH SCHOLL OF ALIMOS**,Athens.



SKILLS

- Organised
- Passionate
- Motivated
- Flexible
- Strategic Planning
- Creativity
- Communicative
- Marketing
- Branding
- Stock cotrol



LANGUAGES

- Greek
- English
- Spanish



SOFTWARE

- Digital media
- Web page design(wix etc)
- Adobe photoshop
- Adobe Autocad
- E.C.D.L
- Canvas