|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Anna Maria Dontas  Nationality: Greek  Born in: 31/08/1998 | |  |  | | --- | --- | | Dervenakion 1, Chaidari, Athens, Greece |  | | +306983029723 |  | | annamariadonta@gmail.com |  | | https:/www.linkedin.com/in/anna-maria-dontas-1b53b0145 |  | |

Researcher of Social & Political Statue Lab of University of the Aegean.  
Building an academic career on Social & Political Theory, Research and Analysis, while studying and working on Marketing and Business Administration and Economics, and social media management.  
Storytelling and Journalism on global, European and national matters.

# Skills

Communicativeness, Professionalism, Leadership & Management skills

Teamwork and Individual work, Programming & Organizing skills

Qualitative & Quantitative, Primary & Secondary Social Research  
Verbal & Written Rhetorical Skills

Microsoft Office (Word, Excel, Outlook, PowerPoint, OneNote, Access)

Spreadsheets (Excel, Google Sheets, OpenOffice), SPSS

Google Drive (Docs, Sheets, Slides, Forms)

Email & Newsletter Marketing (mail merge, filters, folders, rules)

Internet, Social Media Management (LinkedIn, Facebook, Instagram, Twitter)  
Graphics (Illustrator, Adobe Acrobat, Photoshop, Premiere)

**Languages**

Greek (Native)

English (ESB B2 Degree) – C2 in progress

# Working Experience

2021 – 2022 | **Resolution Marketing Ltd**

Marketing Freelance Partner

2021 | **RMI International**

Marketing & Sales Department Member

Digital exhibition organizer

2018 – today | **Social & Political Statue Lab by University Of The Aegean**

Social Research Team Member

# Education & Training

# Degrees & Certificates

**SBIE Institute of Vocational Training**

2020 - 2022

Marketing / Business Administration & Management

**Public IVT of Chaidari**

2020 – 2022

Photography

**University of the Aegean**

2016 – 2021

Sociology | BSc (8.13)

**Meleses High School**

2013 – 2016

Excellence Graduate (18.6)

**Seminars & Schools**

March 2022 | COMMIT – The Spread of Virtual Extremism in Youth: Challenges & Solutions (KMOP / Mediterranean College)  
May – July 2021 | Business Analytics & Digital Marketing (University of the Aegean)

April 2021 | Adopting green strategies on tourism businesses within the new conditions created by Covid-19 Pandemic (Business & Exhibition Research and Development Institute - Research Institute of Applied Economics and Social Sciences of University of Macedonia)

April 2021 | Internet Advertising, Google AdWords & Analytics (Intergraphics IVT)

April 2021 | Internet Marketing (Marketeer Instructor: Ioannis Xenos)

March 2021 | Globe solidarity: notes on a floating cosmopolitan field (University of the Aegean)

March 2021 | Google Ads (Data Storyteller Marketing Academy)

February 2019 | National Matters and International Law (University of the Aegean)

August 2018 | Summer School: Cultural Trauma: Violence, Radicalization, Extremism and Terrorism (University of the Aegean)

November 2017 | Fundamental Rights and European Citizenship (University of the Aegean)

# Interests

Social Policy, Social, Economic and Political Theory and Research

Strategic Market Research & Analysis

Digital Marketing Plan, Advertising and Promotion

Communication & Human Resources, Public Relations  
Literature and Academic Writing